

## Profile of Horst Tauber, M.Sc.



### Personal details

Year of birth/family:	1949, married, 3 children
Occupation:	Self-employed corporate consultant since 1999 Managing partner of TauberConsult GmbH
Vocational training:	Farmer, tool manufacturer, German university degree in mathematics with the subsidiary subjects psychology and biology
Foreign languages:	English

### Occupational career

till 1970	Agricultural training and practice in the parents' business
1971 – 1973	Vocational training as tool manufacturer
1974 – 1981	Adult-education, further vocational school, Abitur (German general qualification for university entrance), academic studies
1982 – 1989	Managing IT-organizational mentoring of various business units of an entertainment electronics company
1989 – 1997	Division manager of the organization & data processing sector of a branded goods company
1997 – 1998	Director and Chief Information Officer (CIO) of a corporation providing logistical and information technology services
since 1999	Self-employed corporate consultant Foundation of the corporate consultation TAUBERCONSULT GmbH Development of the consultant network CONSULTINGCOOPERATION.net Development of an ASSISTANCE GROUP

### Fields of work

<i>Consulting emphases:</i>	Company vision, strategy and objectives Chance and reorganizational management Organizational and business process improvement Internal customer-supplier-connections Information and communication management Continuous improvement process Multi and Single project management Ready staff to work Business start Generation Change
-----------------------------	---

*Focus:*

The conception and implementation of projects, which are corresponding with the corporate goal, with the aim of strengthening and sustainably developing further the company's market position and its profitability.

*Industries:*

Manufacture, commerce, insurance, service provider, consulting.

## **Projects (excerpt)**

### ***Manufacture***

#### Automotive supplier

- Leading participation in the creation of a comprehensive reorganizational concept for the production and the distribution of the motor vehicle filters division including the adaptation of the required SAP-modules
- Implementation of the conception developed in 2000 (project management, coaching)
- Conception and implementation of an after-market-concept for the cars' internal filters including the adaptation concept of the required SAP-modules
- Selection und connection of an external logistics service provider
- Coaching of project managers in the fields of acquisition, production and logistics
- Interim managing director of the logistics department
- Leading professional accompaniment of various projects in the field of logistics (process optimization in the fields of production and logistics by using SAP)
- Conduct of an audit in the IT and organization sector (position determination of the internal service provider)

#### Computer manufacturer

- Organizational analysis and process optimizing in the fields of production and logistics in conjunction with SAP

#### Filter technology

- Development of IT-strategies, process optimizing, software selection and migration implementation (SAP R/3)

#### Metal processing

- Companywide selection of ERP-software and migration partner

#### Mechanical engineering

- Assessment of the SAP system architecture, global data management, and so on.
- Conception or rather concretization of project management procedures

#### Electronic components

- Conception and implementation of a business process ownership and a business process management program
- Creation of an internal customer-supplier-relation between the departments and the IT
- Mentoring of the IT-Steering Committee as interface between the specialist departments and the IT
- Lead of the IT-Steering Committee
- Lead of the Business Process Ownership Program
- Initialization of the SAP-Implementation at the location Romania, project management, coaching of the head of project, coordination across locations

## **Commerce**

### Electronic components

- Creation und implementation of a rearrangement concept for the materials management and the distribution
- Implementation of a companywide CIP-program including the coaching of the persons in charge of the CIP-team
- Implementation of the multi-project-management
- Implementation of a companywide Balanced Scorecard-concept
- Reorganization of the sampling process
- Reorganization of the claims process
- Optimizing of the business processes concerning framework contracts/contracts/logistics systems
- Development of business strategies for the product sector „electromechanical components“
- Companywide project concept und implementation of TCR (tasks, competencies, responsibilities)
- Development and implementation for a companywide organization-/ISO-manual
- Top-Management-Coaching
- Accompaniment Generation Change
- Project management concerning rearrangement of item master data entry and administration
- Concept creation and implementation of a business process management
- Analysis of business processes for the distribution of electromechanical components
- Organization analysis, process optimization, software selection or rather adaption with implementation
- Support of a Generation Change

## **Insurance**

- Lead of the project management for a comprehensive staff reduction program
- Implementation of multi-project-management
- Creation of a companywide business process model
- Development and implementation of a companywide CIP-program for sustainable gain in profitability
- Mentoring of the internal IT-department to create the prerequisites for resale opportunities
- Implementation of a mechanism to influence the IT-costs by the specialist department
- Increase of the service provider's customer-supplier-relation
- Initialization of a profit-center-principle in selected main departments
- Conception and implementation for a profitability project in the pension insurance business
- Project analysis and deputy project management regarding the initialization of a new standard rate pension

## **Service provider**

- Creation of a reorganizational concept for the new strategic focus of a company

## **Consulting**

- Conception of a comprehensive analysis concerning the topic “e-Commerce“